Innovative IT Solutions & Unbeatable IT Support

www.grexo.com
We build bigger, better, stronger, and faster businesses with technology.
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We’re more than just your average IT company. We are Grexo. What does that mean? Well, yes, we are IT people who can help you take care of your technology, but we’re also business people with years of business experience who understand what your company needs to stay healthy and in the competition. We’ll help you trim down your
We take a different approach when it comes to providing IT services. We understand that you are at your most productive when your technology is working right so we define our profits on the uptime of your technology. While providing you with awesome IT services, we coach and mentor you to help you become successful. We believe that when you’re winning, we’re winning too!

“As a relatively small company without a dedicated IT staff, we enjoy the benefit of having a top-notch IT team through our partnership with Grexo.”

– Nick Goettsch, Treasurer.
Scott + Reid General Contractors
We don’t feel you should go at your business and technology alone without someone there to spot you. We dedicate time to every one of our clients to make sure we completely understand the results you’d like to see. In doing this, we come up with technology solutions to overcome even your most stubborn technology problems and inefficiencies. When your technology is healthy, you’ll find it’s easier to reach your future goals.
“From boots on the ground to back-end server and network maintenance, Grexo enables our company to maintain the highest levels of IT service and uptime.”

- Todd Stout, Director.
Legacy Measurement Systems

Part of having healthy technology is having a dependable partner you can trust. At Grexo, we value your business just as much as you do. We want to make sure that you’re able to overcome any obstacles that may get in your way. We strive to keep your company’s performance in top shape and exceeding its goals.

Our Core Values Include:

• WOW the Client
• Build Strong Relationships
• Communicate, Communicate, Communicate
• Embrace Growth and Change
• Have Fun
The Ideal Client

In order to enhance your company, you’ll need to lean down on your technology and eliminate the extra fat. We value clients who understand the importance a healthy infrastructure and technology plan can play in achieving the results they want. While we’re serious about helping you better run your company through great technology, we also have a great time while we’re at it. We want you to have fun also and by partnering with us, you’ll enjoy every bit
of the process. It’s time to make that change and start seeing better results in your business. If you’re ready to enjoy making gains on your company’s goals – we’ll make great partners.

You’ll Enjoy Working with Us If:

• You are ready to see business results
• You’re ready to cut out the fat and lean down your technology
• You want innovative IT solutions & unbeatable IT support
• You value what technology can bring to your business
• You want to partner with business savvy professionals who make technology fun

“Our company has been a customer of Grexo for over 10 years. I can very confidently say that Grexo has met all of our expectations and beyond. Although we are a small business, we are large enough to handle IT in house.”

– Rick Jacobsen, Vice President.
Air Specialist
Services We Provide

Just as your workouts are customized to you, our IT solutions are customized to meet the unique needs and goals of your business. We’ll help your company get in shape through our multiple IT solutions, specially geared with your business in mind so you’ll see the results you want, faster. Our services include:
I highly recommend them to anyone interested in integrated solutions and customer care!”

– Curtis Spencer, President.
IMS Worldwide Inc.
IT Consulting

It’s like having a personal trainer for your business.
Custom IT Strategy

We’ll come and take a look at your entire business – technology included – and come up with the best plan of action to deliver the best gain on your goals.

Virtual CIO

We can take over and proactively manage all your technology needs, providing both on and off site support when and if you need it.

Work with You

As your partner, we can work alongside your current IT department, assisting with any projects – large or small – that may need some extra brawn to complete.

Did You Know...

73% of CFOs prefer to outsource everything that’s not part of their core business model...because it allows them to focus on what is most important to it?

– Industry Week
Complete Care

This is the complete package – the works.
Since we have Grexo, we have not had any need or desire to bring [our IT] in house or look to any other outsourced IT solution providers.”

– Rick Jacobsen, VP. Air Specialist

Building Your Plan
We’ll recommend and build you a technology plan you can stick to – all around the needs of your business and the goals you want to meet.

24/7 Accountability
Your technology won’t be fatigued as we provide 24/7 monitoring, preventing any issues and overcoming obstacles before they become major problems.

Cost Effective
By offering Complete Care for an affordable monthly rate, you’ll meet your business goals quicker and stay within budget.
Professional Services

Your IT infrastructure’s nutritionist.
Automate Workflows
When your technology can talk with each other to get routine tasks done, your team has more time to help run your business, make more money, and achieve your goals faster.

Determine Growth
When you decide to grow your business, our infrastructure will grow with it. Need to cut back? It can do that too. It is custom designed to work around your business.

Work How You Want
Don’t allow your technology to put limits on what you can do. Instead of allowing your technology to hold you back, we help you break through it to work how you want to work.

Did You Know...
27% of disrupted computing tasks can result in more than 2 hours of time taken to return to their previous task?
— Entrepreneur Magazine
Network Security

With a rock hard network, nothing defeats you.
Know Your Threats
With a tough cyber security assessment, you’ll know exactly where you’re vulnerable and the financial impact an attack can have on your business.

Safety Assurance
We formulate a security plan to block any and all unwanted access. Only authorized personnel will be able to gain entry to view your data.

Protect Your Data
It only takes one careless person to wreck havoc on your technology. We make sure that carelessness is accounted for so you won’t lose data.

“Grexo has enabled us to maintain a very lean internal staff without sacrificing stability and helpdesk support.”

– Todd Stout, Director.
Legacy Measurement Systems
Cloud Services

A healthy business is flexible and agile.
Did You Know...
70% of SMBs have said that switching to the Cloud has allowed them to reinvest the money they saved into other things?
– PCWorld

Improve Collaboration
With secure file sharing over the cloud, your team is able to collaborate and work more effectively anywhere, on any device to build each other up and get more accomplished.

Free Up Time
Work from anywhere by having access to everything you need, anywhere, from any device. Don’t worry, it’s all secure as well.

Reduce Your Expenses
Get rid of the clutter that is your physical hardware. Get lean and stop paying extra for needless upgrades and excess fat.
Business Continuity & Disaster Recovery

Accidents happen. Protect your business from injury.
3 out of 4 businesses get a failing grade for disaster recovery.

– Gartner

**Lower Risk**
With our Business Continuity and Disaster Recovery, you won’t have to worry about your backup plan failing. We’ll make sure it’s working hard for you.

**Frequent Backups**
Your data is backed up several times throughout the day, allowing your information to keep outrunning whatever may come your way.

**Quick Recovery**
In case of a man-made or natural disaster, you’ll be able to quickly get your data back, helping you avoid any unproductive downtime.
VoIP

A healthy business runs better on communication.
Better Communication
With VoIP, your calls will be clearer and more dependable, allowing you to provide better care to your clients and communicate clearer with your team.

Increase Revenue
VoIP is the binding element to Unified Communication, helping you connect to more clients. Flex those muscles and close more sales - faster.

Flexible
Any device can be your office phone, as long as it has internet connectivity. Need to take a call on the go from your tablet, laptop, or cellphone? No problem.

Did You Know...
1725 Million hours are saved each year by employees at SMBs using mobile applications?
– SoftwareAdvice.com
Office 365

The Microsoft suite to help your business drop the extra weight.
Did you know... 70% of Fortune 500 companies have purchased Office 365 in the last 12 months.

– Mark Kashman, Microsoft

Access in Real-Time
Office 365 gives you access to all your Microsoft applications in real-time. Regardless of where you are or what device you’re using; you’ll have them right at your fingertips.

No Upgrade Costs
Never pay for upgrades, additional software licenses, or installation again. We take care of all those things for you automatically.

Better Productivity
Office 365 is cloud based, giving you the ability to securely manage and share important documents with your team so they get more done.
Our Process

We like to win, and we like you to win as well. After all, we are athletes in our off time; we know how to compete. However, we’re also business people who know how to grow and develop businesses. Over the years, we’ve developed a strategic planning process that will help your business excel.

Taking a Look Inside

Before we can do anything, we have to know what’s going on with your current technology. What works? What’s broken? We’ll talk with you and check out your existing set up to see what’s happening and what we can do with technology to help you reach your business goals and crush the competition.

SWOT Analysis

We’ll run a SWOT analysis to determine how to best customize a plan for your technology. Our SWOT analysis takes a look at your businesses Strengths, Weakness, Opportunities, and Threats to help us figure out where to start when it comes to designing solutions to your technology problems. This gives us the information we need to customize your technology to your unique needs.
Your Plan
Our certified engineers put together comprehensive technology solutions designed specifically to meet your needs with your long term goals in mind. They’ll build up the muscle in your technology infrastructure and cut out the needless fat. We’ll give you a few options since there are no one-size-fits-all solutions that’s going to give you all the results you want.

Secure Infrastructure
Growing your business is all about momentum. All it takes is one security breach to bring your business to its knees. We know how real the risks are and just how critical it is to keep your business security tight. We keep your hardware and software updated, patching any holes in the network for enhanced security.

Proactive Monitoring and Support
Our job doesn’t end once your new technology is in place – it’s actually just beginning. Our team will make sure we stay one step ahead of you, proactively monitoring and supporting your technology. We’ll fix stuff before you know it’s not working right; you just continue operating business as usual.

We Prepare You for Anything
Human error, natural disasters, or plain bad luck can set any unprepared company back a significant amount of time. We manage that risk for you by backing up your data and putting a disaster recovery plan in place so you will have your business up and running in no-time if faced with a catastrophe.
Testimonials

“We at Shipley Do-nut and Supply Company have been working with Steve Streich and his excellent team at Grexo for several years now. Shipley is a unique client, a family owned multi-state regional manufacturing, distribution and franchise business, with a unique set of business and technology leads. As the CIO, I have worked for the company for over thirty years as an outsourced technology executive. The company relies heavily on huge technology components and does not have an in house IT department. Steve and Grexo are fulfilling the needs of an outsourced IT group spectacularly. Ovet the last three years we have migrated the business to an online, real-time, cloud based architecture for ordering, royalties and accounting. Steve’s people were instrumental in making this transition a success. Great team. Great people. Honest work. I could not give a higher recommendation.”

– Michael Simon Bodner, Ph.D., Chief Information Officer. Shipley Supply Company

“My firm, IMS Worldwide has relied on Steve Streich, and his IT experience, troubleshooting ability and overall customer satisfaction for over 10 years. His new firm Grexo has lived up to that same promise that Steve delivered a decade ago. We call with problems, his firm answers and we are back up running in short order. Moreover, when we need upgrades to security, storage or other key elements of our IT system, Grexo is there with a solution. I highly recommend them to anyone interested in integrated solutions and customer care.”

– Curtis Spencer, President. IMS Worldwide Inc.

“Grexo has enabled us to maintain a very lean internal staff without sacrificing stability and helpdesk support. Their staff quickly learned our environment and enabled us to focus on higher level helpdesk issues that impact the business. From boots on the ground to back-end server and network maintenance they enable our Company to maintain the highest levels of IT service and uptime.”

– Todd Stout, Director of Information Systems. Legacy Measurement Solutions
We build bigger, better, stronger, and faster businesses with technology.
March 12, 2012

TECHNOLOGY SOLUTIONS
17766 PRESTON ROAD
DALLAS TX 75252

This letter is to formally commend your team of technicians for their excellent service to us. After 3 or 4 years of supporting our two networks remotely, they advised us of the need to replace all of our servers, storage devices, and tape backup systems. Aaron Smart made a couple of proposals to us along with recommendations of how our new system should be virtualized and structured. He took the time to go over each proposal with us and explained the quote in good detail.

After ordering all of the hardware, and verifying its arrival at our site, Aaron Smart flew out to our location and spent one week installing and implementing the new configuration. We were most appreciative of his willingness during that week to work around the clock, and through most of the nights in order to minimize our downtime and inconvenience. The implementation was a perfect success, and we are now enjoying the new systems. All of our servers, cloud back-ups, and networks are working perfectly. Numerous field computers were also configured for remote desktop access, and ample battery backups for all systems were installed. The final bills were exactly what was quoted.

Your support team of Joe and Chris continue to provide us with excellent, competent and prompt service on an on-going basis. Their willingness to answer our questions and address our immediate needs is very appreciated.

Overall, we highly recommend your entire team to anyone looking for technical support, or systems implementation, and will be happy to speak with anyone looking for a referral.

Respectfully

Dennis R. Racine, CFO
October 8, 2009

To Whom It May Concern:

I would like to offer my recommendation of Grexo as an excellent provider of outsourced technology. Their knowledge base is stellar and customer service far surpasses any other in the industry.

As a relatively small company without an IT department, we enjoy the benefit of having a top-notch IT department through our partnership with Grexo. In my opinion any company, large or small, would benefit greatly by selecting Grexo as their outsourced technology provider!

Sincerely,

Crystal Righton
Director of Brand Management
Remington Health Products, LLC
February 1, 2012

Technology Solutions
17766 Preston Road
Dallas, TX 75252

To Whom It May Concern:

As a relatively small company without a dedicated IT staff, we enjoy the benefit of having a top-notch IT team through our partnership with Technology Solutions.

We recently moved our office and their team spent multiple hours in the evening and over the weekend both before and after the move to make sure we had no down time whatsoever. They arrived again first thing on Monday to make sure everything was working properly.

Since the move, Aaron Smart recommended the replacement of some of our outdated servers and backup equipment. He provided in depth information as to why we needed to do the upgrade and explained the roll out in detail. We took his advice and they recently completed our upgrade. It was a good decision. Our system works perfectly and while we constantly get sales calls to give us a bid for our IT solutions, we won’t consider switching.

This letter is to formally commend your team for their excellent service to Scott and Reid. We would be happy for you to use this letter as a reference to anyone considering using Technology Solutions. I believe any company, large or small would benefit from selecting your company for their IT needs.

Best regards,

Nick Goettsch, Secretary/Treasure
Scott + Reid General Contractors
I have had the opportunity to experience various roles in the IT industry throughout the years including Consultant, Developer, Project Management, as well as Senior Management. During this time there has been exposure to the many different types of best practices, disciplines and methodologies we have all become familiar with. Point being, our experience with the representatives of Technology Solutions have been simply outstanding! Beginning with surveying our network environment, and then putting together proposals that are right on key. They do not try to over sell unnecessary processes or systems, nor do they try to soft sell just to get a deal. It was evident from the start of our relationship that they “know their businesses and quickly became familiar with ours. That is greatly appreciated!

Our primary experience began with Bobby Yates. Once again during the planning, implementation, setup, and migration of our network infrastructure overhaul Bobby displayed a unique combination of professionalism, genuine cooperation, and expertise that is rare in our business. Bobby was the sole architect as he worked effortlessly to install, upgrade, and migrate our new infrastructure hardware and software. He along with the help of Aaron Smart worked until the early morning hours to ensure that every workstation available was joined to the new domain and functioning properly. Aaron and Bobby continue to support, implement and respond to us accordingly to this day.

As technology partnerships and companies tend to come and go, the one we continue to experience with Technology Solutions, because of the efforts of these gentlemen and their entire team, should prove to fulfill a long and successful partnership for years to come!

Best Regards,

Robb Meister
Director of Operations
United Renovations, L.P.
2399 Midway Road
Carrollton, TX 75006
Office 972-818-1065 ext.217
We have offices in:

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<tr>
<th>Dallas</th>
<th>Houston</th>
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<td>972-661-5670</td>
<td>832-699-1159</td>
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